BUY 2 GET 1 FREE 'UN-SLEEVED' / 20 OFFERS

1 DISPLAY = 6 CARTONS (4 LIVE CARTONS) = 20 OFFERS (7.5 DISPLAYS PER 6M B1G1F CASE) FORMULA FOR PACKING PAYMENT:

4 CARTONS (#/LIVE PACKS PER DISPLAY) x #/DISPLAYS SHIPPED / 30 x \$28 = PACKING PAYMENT G=Gratis Pack - L=LIve Pack

O-018th	STACK .	L-LIVE PACK			
		B1G1F: 6M CASE	LIVE: 6M CASE	1	
CNE D	1 cln	(SS 53 Sa Sa Sa Sa		1 ctn	ONE
l S	1 ctn				Display
P	1 ctn			1 ctn	ONE
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	l cln	(4) Caro Caro (6) (6) (6)	00 CO INT INT INT	i cln	
0.3	1 ctn	Cascacaca			ONE Display
			SACREA LA LA		,
	ctn	GEO LES LES DAZ DE			ONE
2	ctn			1 ctn	Display
ONE .D	1 ctn			1 ctn	ONE
1	1 cln		(1) (1) (1) (1) (1) (1) (1) (1) (1) (1)	1 cln	Display
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	1 ctn			1 ctn	ONE
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	1 cln	0/8/0-2/03/03/03/03/		1 ctn	ONE
14	1 cln			1 ctn	Display
OIVE	1 cin			1 ctn	yge G
D	1 ctn				ONE Display
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i.				,	ONE
A Y	1 ctn				Display
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2	i ctn			1 cłn	provide sp
4	ctn			1 ctn	ONE Display
					1
ONE L	1 ctn	CAN DESIGNATION		1 ctn	ONE
j S	1 ctn			1 ctn	Display
F L	1 ctn	Les l'en las logs l'en		1 ctn	ONE
A Y	1 ctn	ON UNK DAY GAR ING		1 ctn	Display
	1 cin	「京政 「大阪 「大阪 「大阪 「大阪		1 ctn	
	1 ctn				ONE Display
17		144 188 00 168 08 18 18 18 18 18 18 18 18 18 18 18 18 18	UPO UPO LOS LOS GEO	, out	Display

G=Gratis Pack

L=Live Pack

(1 Offer = 1 B1G1F and 1 Live Pack)

O-Glatis Fack	L-LIVE FACE	, ,,	OHER # 1 BIGH	r and T Live Pack)
81G1F 6M LT * 15 Dis	plays B1G1F	6MULT≃	30 Displays	B1G1F 6M FF = 30 Displays
1 ctn [6] [6] [6]	1 ctn	i II. iI.	1 ctn	Salkalk for
1 ctn G :		G G G G G G G	G Q Q 1 ctn	GA GH GH GH GA GH GH GH
i ctn fe fe fe	1 cln	e Wilde	1 ctn	CH. IF WHAT
1 cln G : Q : Q 대 G : L : 다음 나는 나는		G + G 2 G +		09 08 09 00 03 07 08 07 08 08
1 ctn 💽 💽 🕒	f ctn	S de de	i i i i cin	3 16 17 11 11 11
1 ctn G; G; G; G; G; C; L; C; L; C;		G / Oh G:	GB G 1 ctn	G
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			1 cin	
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ie des les les		i less less	म्ह घळ	ester lex lex lex

BUY 2 GET 1 FREE (UN-SLEEVED)

1 DISPLAY = 4 CARTONS (1 CTN EACH: FF BOX/ ULT LT BOX; 2 CTNS LT BOX) = 20 OFFERS DNE 6M CASE = 7.5 DISPLAYS

FORMULA FOR PACKING PAYMENT:

#/LIVE PACKS PER 6M CASE (150), PLUS NUMBER OF LIVE 6M CASES SHIPPED (*300), PLUS NUMBER OF LIVE 12M CASES SHIPPED (*600) / 60 (12M CASE) x \$28 = PACKING PAYMENT G=Gratis Pack L=Live Pack (1 Offer = 1 B1G1F and 1 Live Pack)

G=Gratis P	ack	L=L4	ve Pack		(1 Offe	r=1E	31G1F	and 1 L	ive Pac	:k)				
		30 Displays	L	IVE 6M I	U LT = 60	Displa	ys.	LIVE 6M	FF = 120	Displa	y•			
1	#E # .	F F	1 ctn	iL!			1 ctn					1 31	i E	1 ctn
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SH	Fron	<i>UCT PUL</i> n 11XX	LED B	V 16YY.													
		n 11XX			<u> </u>			ERMINE CA						CASES) 62XX		66XX	1
			Fro	m 12XX		n 13XX	From	17XX	From	18XX	From	21XX	Prom				
		#/Cases	SKI le	#/Cases Per Style	CKI Ie	#/Cases Per Style	SKI le	#/Cases Per Style	SKUe	#/Cases Per Style	SKIJe	#/Cases Per Style	SKUs	#/Cases Per Style	SKUs	#/Cases Per Style	
=	463	15.43	140		210		1110		30		36		16		19		
r 	402	30.87	170	9.33	1 2.0	14.00		74.00		2.00		2.40		1.07	<u> </u>	1.27	-
LT		15.43	-	4.67		7.00		37.00		1.00		1.20		0.53		0.63	
		61.73		18.67		28.00		148.00		4.00		4.80		2.13		2.53	TOTAL
EEVES	;	463	i i	140		210		1110		30		36		16			OFFERS
FFERS		1,235		373		560		2,960		80		96		43		51	5.3 9
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		88.00	<u> </u>	20.00		4.00	<u> </u>	60.00	TOTAL O	FFERS TO	05.00075	D TO JOY	<u>, </u>	<u> </u>	 	 	-
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ALLOCATION TRANSFER AUDIT

01/22/98 03:43 PM

NEXT FN:

PROMOTION : 800115

TO-LEVEL<?> : 13XX (Wildcards allowed '\$') FROM-LEVEL<?>: 16XX (Wildcards allowed '\$')

DATE: (MM/DD/YYYY)

Amount	From	То	Date	Promo	Item		User		Fn
1	16XX	13XX	01/16/98	800115	WINSTON	BOX B1G1F	LENNON	610-280-9191	N61
2	16XX	13XX	01/16/98	800115	WINSTON	LT BOX B1	LENNON	610-280-9191	N61
1	16XX	13XX	01/16/98	800115	WINSTON	ULT LT BO	LENNON	610-280-9191	N61

ALLOCATION TRANSFER AUDIT

01/22/98 03:43 PM

NEXT FN:

PROMOTION : 800115

TO-LEVEL<?> : 12XX (Wildcards allowed '\$') FROM-LEVEL<?>: 16XX (Wildcards allowed '\$')

DATE : (MM/DD/YYYY)

Amount	From	To	Date	Promo	Item		User		Fn
5	16XX	12XX	01/16/98	800115	WINSTON	BOX B1G1F	SULLIVAN	908-225-3219	N61
10	16XX	12XX	01/16/98	800115	WINSTON	LT BOX B1	SULLIVAN	908-225-3219	N61
5	16XX	12XX	01/16/98	800115	WINSTON	ULT LT BO	SULLIVAN	908-225-3219	N61

ALLOCATION TRANSFER AUDIT

01/14/98 03:49 PM

NEXT FN:

PROMOTION : 800115

TO-LEVEL<?> : ____ (Wildcards allowed '\$')

FROM-LEVEL<?>: 16XX (Wildcards allowed '\$')

DATE : (MM/DD/YYYY)

Amount	From	То	Date	Promo	Item		User		Fn
22	16XX	11XX	01/14/98	800115	WINSTON	BOX B1G1F	DOUCETTE	508-497-2319	N61
44	16XX	11XX	01/14/98	800115	WINSTON	LT BOX B1	DOUCETTE	508-497-2319	N61
22	16XX	11XX	01/14/98	800115	WINSTON	ULT LT BO	DOUCETTE	508-497-2319	N61
15	16XX	17XX	01/14/98	800115	WINSTON	BOX B1G1F	VESCHIO	412-257-9760	N61
30	16XX	17XX	01/14/98	800115	WINSTON	LT BOX B1	VESCHIO	412-257-9760	N61
15	16XX	17XX	01/14/98	800115	WINSTON	ULT LT BO	VESCHIO	412-257-9760	N61

NEXT FN:

PROGRAM: 800115 - WINSTON MARCH B2G1F

PERIOD: 803-00

	TOT	'AL	WINSTON BOX B1G1F	WINSTON LT BOX B1G1F
REGION	UNITS	SKUS	ADJUST BALANCE	ADJUST BALANCE
29XXXX 62XXXX 66XXXX 67XXXX	60 320 380 20	3 16 19 1	191 283 207 234	382 590 414 468
TOTALS	49820	2491	0 915	0 1854

ENTR--PF1---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12-QUIT ACCTS UPDATE UP FIND ITEMS RESET

NEXT FN:

PROGRAM: 800115 - WINSTON MARCH B2G1F

PERIOD: 803-00

			WINSTON BOX	WINSTON L	T
	TOT	AL	B1G1F	BOX B1G1F	
REGION	UNITS	SKUS	ADJUST BALANC	e adjust ba	LANCE
11XXXX	3540	177	2	67	534
12XXXX	60	√ 3	1	91	382
13XXXX	1080	√ 54	1	23	246
16XXXX	23300	又 1165	1	28	256
17XXXX	8500	V 425	3	26	652
18XXXX	600	30	5	20	1040
21XXXX	720	36	4	35	868
22XXXX	300	× 15	2	16	432
23XXXX	200	× 10	3	91	782
				·	
TOTALS	39020	1951	0 25	97 0	5192

ENTR--PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12-QUIT ACCTS UPDATE DOWN FIND ITEMS RESET

NEXT FN: ___

ITEMS RESET

PROGRAM: 800115 - WINSTON MARCH B2G1F

PERIOD: 803-00

	TOT	\mathtt{AL}	WINSTON BOX B1G1F	WINSTON LT BOX B1G1F
REGION	UNITS	SKUS	ADJUST BALANCE	ADJUST BALANCE
11XXXX 12XXXX 13XXXX 16XXXX 17XXXX	1200 80 60 19980 160	60 4 3 × 999 8	267 191 123 128 326	534 382 246 256 652
TOTALS	21480	1074	0 1035	0 2070

ENTR--PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12--

FIND

QUIT ACCTS UPDATE

NEXT FN:

PROGRAM: 800115 - WINSTON MARCH B2G1F

PERIOD: 803-00

	TOT	AL	WINSTON BOX B1G1F	WINSTON LT BOX B1G1F
REGION	UNITS	SKUS	ADJUST BALANCE	ADJUST BALANCE
11XXXX 12XXXX 13XXXX 16XXXX 17XXXX 29XXXX	4520 1460 3060 23120 13560 60	226 73 153 × 1156 678 3	267 191 123 128 326 191	534 382 246 256 652 382
TOTALS	4 5780	2289	0 1226	0 2452

ENTR--PF1---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12-QUIT ACCTS UPDATE FIND ITEMS RESET

BPEN61S1	- M4 VAP	TEMPI	LATE LIS	ST		01/14/98 -	03:53 PM
VAP	START	ING V	AP ACCT		0		NUM
ACCT	VAP ACCOUNT NAME	NUM	TEMPLAT	re DEŞ	RIPTION		ACCTS
							
_ 441643	STEWART'S MARKETING	38	800115	80300	WIN MAR	B2G1F	2
X 442680	MOUNTAIN CANDY & CIG	38	800115	80300	WIN MAR	B2G1F	91
X 447000	MUTUAL WHOLESALE SER	38	800115	80300	WIN MAR	B2G1F	33
452091	SCRIVNER OF NEW YORK	33	800115	80300	WIN MAR	B2G1F	1
X 462720	NEW HAMPSHIRE TOBACC	38	800115	80300	WIN MAR	B2G1F	60
X 468800	NORTH COUNTRY CANDY	38	800115	80300	WIN MAR	B2G1F	15
469340	NORBETH CORPORATION	1	800115	80300	WIN MAR	B2G1F	1
476520	OLEAN WHOLESALE GROC	38	800115	80300	WIN MAR	B2G1F	4
X 509977	HARRY FOURTUNIS, INC	38	800115	80300	WIN MAR	B2G1F	25
X 533288	JONES MCINTOSH TOBAC	38	800115	80300	WIN MAR	B2G1F	108
	RITE-AID ROME DIST.						1
X 552120	I. ROTHSCHILD, INC.	33	800115	80300	WIN MAR	B2G1F	1
X 570300	SCHEIDELMAN, INC.	38	800115	80300	WIN MAR	B2G1F	20
X 586440	SHOSHO BROTHERS, INC	33	800115	80300	WIN MAR	B2G1F	6.
X 611800	STANDARD-ROSENBAUM,	38	800115	80300	WIN MAR	B2G1F	76
X 619822	WUSTEFELD CANDY CO.,	33	800115	80300	WIN MAR	B2G1F	22
X 648240	T B I CORPORATION	25	800115	80300	WIN MAR	B2G1F	117
ENTRPF	1PF2PF3PF4	-PF5	PF6	-PF7	-PF8PI	F9PF10PF1	1PF12
HE	LP QUIT	ACCE	PT.	UP	DOWN		

10人での最後である。

BE	PEN61S1	- M4 VAP	TEMPI	LATE LIST	01/14/98 - 03:53 PM
	VAP	START	ING V	AP ACCT0	NUM
	ACCT	VAP ACCOUNT NAME	NUM	TEMPLATE DESCRIPTION	ACCTS
Χ	649920	TRIPIFOODS, INC.	38	800115 80300 WIN MAR	B2G1F 564
	692980	SUPERVALU OPERATIONS	38	800115 80300 WIN MAR	B2G1F 1
X	761406	KLEIN CANDY COMPANY	38	800115 80300 WIN MAR	B2G1F 252
	842166	TOPS MARKETS, INC.	38	800115 80300 WIN MAR	B2G1F 103

ENTR--PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12-HELP QUIT ACCEPT UP

ALLOCATION TRANSFER AUDIT

01/14/98 04:27 PM

NEXT FN:

PROMOTION : 800115

TO-LEVEL<?> : 16XX (Wildcards allowed '\$')

FROM-LEVEL<?>: 11XX (Wildcards allowed '\$')

DATE : (MM/DD/YYYY)

Amount From To Date Promo Item User Fn

16 11XX 16XX 01/14/98 800115 WINSTON BOX B1G1F CAMPBELL 716-634-4179 N61
32 11XX 16XX 01/14/98 800115 WINSTON LT BOX B1 CAMPBELL 716-634-4179 N61
16 11XX 16XX 01/14/98 800115 WINSTON ULT LT BO CAMPBELL 716-634-4179 N61

NEXT FN:

PROMOTION : 800115

TO-LEVEL<?>: 16XX (Wildcards allowed '\$') FROM-LEVEL<?>: 12XX (Wildcards allowed '\$')

DATE : (MM/DD/YYYY)

Amount	${\tt From}$	То	Date	Promo	Item		User		Fn
3	12XX	16XX	01/14/98	800115	WINSTON	BOX B1G1F	CAMPBELL	716-634-4179	N61
6	12XX	16XX	01/14/98	800115	WINSTON	LT BOX B1	CAMPBELL	716-634-4179	N61
3	12XX	16XX	01/14/98	800115	WINSTON	ULT LT BO	CAMPBELL	716-634-4179	N61

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1/22/98 per MS

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ALLOCATION TRANSFER AUDIT

01/14/98 04:28 PM

NEXT FN:

PROMOTION : 800115

TO-LEVEL<?>: 16XX (Wildcards allowed '\$') FROM-LEVEL<?>: 13XX (Wildcards allowed '\$')

DATE : ______ (MM/DD/YYYY)

Amount	From	To	Date	Promo	Item		User		Fn
7	13XX	16XX	01/14/98	800115	WINSTON	BOX B1G1F	CAMPBELL	716-634-4179	N61
14	13XX	16XX	01/14/98	800115	WINSTON	LT BOX B1	CAMPBELL	716-634-4179	N61
7	13XX	16XX	01/14/98	800115	WINSTON	ULT LT BO	CAMPBELL	716-634-4179	N61

ALLOCATION TRANSFER AUDIT

01/14/98 04:29 PM

NEXT FN:

PROMOTION : 800115

TO-LEVEL<?> : 16XX (Wildcards allowed '\$') FROM-LEVEL<?>: 17XX (Wildcards allowed '\$')

DATE : _____ (MM/DD/YYYY)

Amount	From	To	Date	Promo	Item		User		Fn
37	17XX	16XX	01/14/98	800115	WINSTON	BOX B1G1F	CAMPBELL	716-634-4179	N61
74	17XX	16XX	01/14/98	800115	WINSTON	LT BOX B1	CAMPBELL	716-634-4179	N61
37	17XX	16XX	01/14/98	800115	WINSTON	ULT LT BO	CAMPBELL	716-634-4179	N61

ALLOCATION TRANSFER AUDIT

01/14/98 04:29 PM

NEXT FN:

PROMOTION: 800115

TO-LEVEL<?>: 16XX (Wildcards allowed '\$') FROM-LEVEL<?>: 18XX (Wildcards allowed '\$')

DATE : _____ (MM/DD/YYYY)

Amount	From	To	Date	Promo	Item		User		Fn
1	18XX	16XX	01/14/98	800115	WINSTON	BOX B1G1F	CAMPBELL	716-634-4179	N61
2	18XX	16XX	01/14/98	800115	WINSTON	LT BOX B1	CAMPBELL	716-634-4179	N61
1	18XX	16XX	01/14/98	800115	WINSTON	ULT LT BO	CAMPBELL	716-634-4179	N61

ALLOCATION TRANSFER AUDIT

01/14/98 04:30 PM

NEXT FN:

PROMOTION : 800115

TO-LEVEL<?>: 16XX (Wildcards allowed '\$') FROM-LEVEL<?>: 21XX (Wildcards allowed '\$')

DATE: (MM/DD/YYYY)

Amount	${\tt From}$	To	Date	Promo	Item		User		Fn
						·			
1	21XX	16XX	01/14/98	800115	WINSTON	BOX B1G1F	CAMPBELL	716-634-4179	N61
2	21XX	16XX	01/14/98	800115	WINSTON	LT BOX B1	CAMPBELL	716-634-4179	N61
1	21XX	16XX	01/14/98	800115	WINSTON	ULT LT BO	CAMPBELL	716-634-4179	N61

ALLOCATION TRANSFER AUDIT

01/14/98 04:30 PM

NEXT FN:

PROMOTION : 800115

TO-LEVEL<?>: 16XX (Wildcards allowed '\$') FROM-LEVEL<?>: 62XX (Wildcards allowed '\$')

DATE : _____ (MM/DD/YYYY)

Amount	From	То	Date	Promo	Item		User		Fn
1	62XX	16XX	01/14/98	800115	WINSTON	BOX B1G1F	CAMPBELL	716-634-4179	N61
2	62XX	16XX	01/14/98	800115	WINSTON	LT BOX B1	CAMPBELL	716-634-4179	N61
1	62XX	16XX	01/14/98	800115	WINSTON	ULT LT BO	CAMPBELL	716-634-4179	N61

ALLOCATION TRANSFER AUDIT

01/14/98 04:30 PM

NEXT FN:

PROMOTION : 800115

TO-LEVEL<?> : 16XX (Wildcards allowed '\$') FROM-LEVEL<?>: 66XX (Wildcards allowed '\$')

DATE : (MM/DD/YYYY)

Amount	From	То	Date	Promo	Item		User		Fn
1	66XX	16XX	01/14/98	800115	WINSTON	BOX B1G1F	CAMPBELL	716-634-4179	N61
2	66XX	16XX	01/14/98	800115	WINSTON	LT BOX B1	CAMPBELL	716-634-4179	N61
1	66XX	16XX	01/14/98	800115	WINSTON	ULT LT BO	CAMPBELL	716-634-4179	N61

NEXT FN: ____

PROGRAM: 800115 - WINSTON MARCH B2G1F

PERIOD: 803-00

		•	WINSTON	BOX	WINSTON	1 LT
	TOT	AL	B1G1F		BOX B10	GlF
REGION	UNITS	SKUS	ADJUST	BALANCE	ADJUST	BALANCE
11XXXX	9220	461	16	267	32	534
12XXXX	1600	80	3	191	6	382
13XXXX	4200	210	7	123	14	246
16XXXX	45740	2287		128		256
17XXXX	22220	1111	37	326	74	652
18XXXX	600	30	1	520	2	1040
21XXXX	720	36	1	435	2	868
22XXXX	300	15		216		432
23XXXX	200	10		391		782
TOTALS	85580	4279	65	2597	130	5192

ENTR--PF1---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12-QUIT ACCTS UPDATE DOWN FIND ITEMS RESET

NEXT FN: ___

PROGRAM: 800115 - WINSTON MARCH B2G1F

PERIOD: 803-00

	TOI	CAL	WINSTON BOX B1G1F	WINSTON LT BOX B1G1F		
REGION	UNITS	SKUS	ADJUST BALANCE	ADJUST BALANCE		
29XXXX 62XXXX 66XXXX 67XXXX	60 320 380 20	3 16 19 1	191 283 1 207 234	2 590 2 414 468		
TOTALS	85580	4279	2 915	4 1854		

ENTR--PF1---PF2---PF3---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12--QUIT ACCTS UPDATE UP FIND ITEMS RESET

THE STATE OF

NEXT FN: ___

PROGRAM: 800115 - WINSTON MARCH B2G1F

PERIOD: 803-00

		HINDION	OTIT		
TOT	AL	LT BOX B	31G1F		
UNITS	SKUS	ADJUST B	BALANCE	ADJUST	BALANCE
				-	
9220	461	16	267		
1600	80	3	191		
4200	210	7	123		
45740	2287		128		
22220	1111	37	326		
600	30	1	520	 -	
720	36	1	435		
300	15		216	•	
200	10		391		
					
85580	4279	65	2597	0	0
	9220 1600 4200 45740 22220 600 720 300 200	9220 461 1600 80 4200 210 45740 2287 22220 1111 600 30 720 36 300 15 200 10	TOTAL LT BOX E ADJUST E 9220 461	UNITS SKUS ADJUST BALANCE 9220 461	TOTAL UNITS SKUS ADJUST BALANCE ADJUST 9220 461

ENTR--PF1---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12-QUIT ACCTS UPDATE DOWN FIND ITEMS RESET

NEXT FN: ____

PROGRAM: 800115 - WINSTON MARCH B2G1F

PERIOD: 803-00

	ТОТ	\mathtt{AL}	WINSTON ULT LT BOX B1G1F
REGION	UNITS	SKUS	ADJUST BALANCE ADJUST BALANCE
29XXXX 62XXXX 66XXXX 67XXXX	60 320 380 20	3 16 19 1	191 291 1 207 234
TOTALS	85580	4279	2 923 0 0

ENTR--PF1---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12-QUIT ACCTS UPDATE UP FIND ITEMS RESET